Produced and directed by Finance Dublin and presented with Financial Services Ireland

The Financial Centres Summit

DUBLIN 2017

Tuesday October 17th 2017

‘The most impressive and informative showcase ever of the IFS industry in Ireland’

Backed by the editorial resources of Finance Dublin, Ireland’s leading financial services industry publication, and Financial Services Ireland, (FSI) Ireland’s only pan IFS sector representative organisation, the Summit is a landmark event.

Seventeen Panel sessions ranging from Blockchain, to Regions, to Asset Management, Aviation Finance, Insurance, Non Bank Finance and new banking developments, such as new entrants’ plans for Ireland as a base for post Brexit operations, the Summit provides an unrivalled opportunity to network and develop new business contacts across the entire IFS spectrum amongst over 500 delegates scheduled to attend.

Hear from the following institutions and centres:

Gold Sponsors
Deloitte

Silver Sponsors
Matheson
fenergo
NORTHERN TRUST

Bronze Sponsors
Irish Stock Exchange
Citi
mediolanum
BNP PARIBAS
BlackRock
GECAS

Special Session Sponsor
Irish Maritime Development Office

Presented By
Finance Dublin
Financial Services Ireland
IBEC
07:30 Networking Breakfast

08:30 Welcome address
Ken O’Brien, Publisher, Finance Dublin

08:35 Opening speech
Jonathan Hill, Baron Hill of Oareford, UK House of Lords.

08:50 Economic & Financial Overview: Global Stability, Finance, Brexit, the EU27 & Ireland
- CMU, the UK and EU27
- Reporting. Equivalence, and the Quest for Common Standards. CRS/FATCA
- Creating a Global Framework for FS Trade Post Brexit
- How Ireland and the UK can forge an FS special relationship in the spirit of the UK’s Art 50 Letter
- London and the UK’s FS industry after Brexit

Panel
Jonathan Hill, Baron Hill of Oareford, UK House of Lords.
Catherine McGuinness, Chairman of the Policy and Resources Committee, City of London Corporation.
Winfried Bischoff, Chairman, Financial Reporting Council.
Ed Sibley, Deputy Governor, Prudential Regulation, Central Bank of Ireland.
Robert Watt, Secretary General, Department of Public Expenditure & Reform, Department of Finance, Ireland.
Chair: William Slattery, Chief Executive Officer - International DST Financial Services, DST International Holdings Ltd.

09:45 IFS Overview: Banking, Assets, Trading, Aviation Finance, & Fintech
Brexit, and the global regulatory framework are issues, but what of the things that companies can control? - such as Fintech, Disruption, Markets and new products.
- Creating a Global Framework for Financial Stability. The role of Ireland after Brexit
Programme

Printworks Stream

- London After Brexit. The Ireland-UK Connection
- Industry Perspective: Trading, Citadel Securities Case Study

Panel
Catherine McGuinness, Chairman of the Policy and Resources Committee, City of London Corporation.
Jonathon Lowey, Country Manager, Citadel Securities (Europe) Limited; President, BPIF.
Sean Flannery, EVP AMG & Technical Services, GECAS.
Colm Lyon, CEO, Founder, fire.com
Clive Bellows, Executive Vice President Corporate & Institutional Services, Northern Trust - Dublin.

Chair: William Slattery, Chief Executive Officer - International DST Financial Services, DST International Holdings Ltd.

10:40 Networking Coffee Break

11:00 Financial Centres after Brexit
Europe, US, UK & Global Overview - Financial Centres after Brexit
- Investment Banking in the EU 27
- London After Brexit. The Ireland Message
- London After Brexit. The Frankfurt Message
- Northern Ireland. London, NI, and the island of Ireland
- Case Study: Barclays Bank

Panel
Kevin Wall, Chief Executive, Barclays Bank Ireland PLC.
Hubertus Väth, Managing Director, Frankfurt Main Finance.
Kieran Donoghue, Head of International Financial Services, Corporate Strategy and Public Policy, IDA Ireland.
Derek Andrews, International Investment Manager, Invest Northern Ireland.

Chair: Keith Boyfield, Managing Director, Keith Boyfield Associates.

11:00 Blockchain/DLT & Financial Services Special
- Blockchain will do to finance what the internet did to media
- Showcase: Deloitte’s EMEA Blockchain Laboratory
- Case study: The world’s first ILS Blockchain
- Case study: Citi’s Innovation Lab
- When are we going to see real world applications of DLT, rather than just ‘proofs of concept’?
- Where are regulators positioned with regard to Blockchain?

Panel
Gulru Atak, Global Head of Innovation and Head of the Citi Ireland Innovation Lab for Treasury and Trade Solutions, Citi.
Stephen Moran, Head of Research & Development, Bank of Ireland Open Enterprise & Innovation.
Cedric Edmonds, Partner, Portfolio Management, Solidum Partners.

Chair: David Dalton, Partner, Global FS Blockchain Co-Lead, Deloitte.

11:00 Aviation Finance: Investing in Aircraft and aviation assets
- Aviation as an asset class - the returns
- Current lease trends and prospective yields on aircraft investments
- The commercial air passenger and freight markets - outlook
- The pre and post tax realities
- Corporate Tax & Personal Tax - the position in Ireland and comparative jurisdictions

Panel
Richard Owen Walker, Head of Leasing & Investor Marketing, Airbus.
Pieter Burger, Partner, Financial Services Taxation, Deloitte.
Jan Melgaard, Executive Chairman, Amentum-FPG.

Chair: Joe Gill, Contributing Editor, Aviation Finance, Aviation Finance.

George’s Hall Stream

Poddle Stream
Programme

Printworks Stream

11:45 Aviation Finance & Aircraft Leasing: Outlook & Overview
- Banking and aircraft finance in the coming cycle
- New aircraft, max and neo. Has the industry overinvested in 2012-16?
- Lease Rates: current market, outlook and trading conditions
- The Evolution of Aircraft leasing in China. Globalisation beckons
- The development of capital markets products in aircraft financing in 2018
- Consolidation in the aircraft leasing sector - what next?
Panel
Sean Flannery, EVP AMG & Technical Services, GECAS.
Ruth Kelly, CEO, Goshawk.
David Swan, COO, SMBC Aviation Capital.
Dick Forsberg, Head of Strategy, Avolon.
Chair: Joe Gill, Contributing Editor, Aviation Finance.

12:45 Summit Luncheon & Networking

14:00 Asset Management & Investment Funds
- Custody in Europe after Brexit
- Trends in European fund launches - platforms and strategies
- Alternative product developments
- Big Data, AI & the investment process
Panel
Furio Pietribiasi, CEO, Mediolanum International Funds.
Robert Richardson, CEO & Country Head, Amundi Asset Management.
Ian Headon, SVP, Product Development Alternatives, Northern Trust Ireland.
Rory O’Connor, Managing Director, BlackRock Renewable Power (Head of Europe), BlackRock.
Chair: Peter O’Dwyer, Director, Hainault Capital.

George’s Hall Stream

11:45 Fintech Overview
- Regulating Fintech and leveraging Fintech. An EU Sandbox?
- Cybersecurity; the UK’s research hub in Northern Ireland
- Creating industry standards for Blockchain
- Big Data: how are FS firms currently using data analytics and what is its full potential
- Digital banking
Panel
Prof Sir John McCanny, BSc PhD DSc, GRI Director, Queen’s University Belfast.
Colm Lyon, CEO, Founder, fire.com
Derek Butler, CEO, Grid Finance.
Seamus Cushley, Director, EMEA Blockchain, FinTech & Digital, PwC.
Prof Tom Butler, Centre’s Principal Investigator & Academic Director and Professor in Business Information Systems at UCC, GRC Technology Centre.
Chair: Neil Ryan, COO, Quaternion Risk Management.

12:45 Summit Luncheon & Networking

14:00 Aviation Finance - Developments in Financing Aircraft
- The AFIC initiative
- Capital markets products in 2018
- The evolution of China as a major financier of commercial aircraft
Panel
Garry Burke, Global Head Structured Finance, Standard Chartered Bank.
Victoria Hartley, Senior Director, Customer Finance (Europe), Boeing Capital Corporation.
Leslie Kurshan, Leader, Innovative Client Solutions, Marsh.
Patrick Hannigan, Chief Commercial Officer, CDB Aviation Lease Finance.
Chair: Joe Gill, Contributing Editor, Aviation Finance.

14:00 Financial Centres - Competitive forces
- Skills and the Labour market
- The latest GFCI Results - why London is holding its own
- The Role of Advanced Financial Analytic Skills
- Financial Centres: Cork; Milan
Panel
Mark Hutchinson, Professor and Chair of Finance at Cork University; Cork University Business School, UCC.
Mark Yeandle, Associate Director, Z/Yen Group Limited.
Stephen Mullin, Director of Business Development, Cpl Resources plc.
Bepi Pezzulli, Chairman, Select Milano.
Chair: Neil Ryan, COO, Quaternion Risk Management.

Poddle Stream

11:45 Insurance & Reinsurance - Brexit implications for Ireland
- Life Companies - A Regulatory and Fiscal Roadmap, post Brexit
- The implications of Group Regulation for pan European insurance companies post Brexit
- Where UK insurers are relocating, post Brexit. The evidence to date
- Case study: XL’s post Brexit hub
Panel
Darren Maher, Partner and Head of Financial Institutions Group, Matheson.
Enda Murphy, Independent Director and former Executive Vice President of Reinsurance Group of America, Independent Director.
Regina O’Connor, SVP & Head of Government Affairs and Regulatory Policy, XL Group Ltd.
Chair: Michael Culligan, Principal, Consulting Actuary, Milliman.
**Printworks Stream**

**14:45 Non Bank Finance**
- Recent progress in Ireland
- The growing role of private equity and retail investors
- Banking, Clearing and MBF
- Avoiding Protectionism in the EU. The EU’s Securitisation Regulation
- Non bank market models.
  Investment funds loans origination

**Panel**
- Dan Gallagher, Former SEC Commissioner, USA, and director, Irish Stock Exchange, CLO, Mylan Inc
- Brian Hayes, MEP, & Member of ECON, European Parliament.
- Dermot Hardy, Former Head of Treasury, Aareal Bank AG Dublin Branch.
- Jon Rickert, Investment Director, GAM

**Chair:** Turlough Galvin, Partner, Matheson.

**15:40 Coffee Break & Networking**

**Printworks Stream**

**16:00 Banking, Clearing and Market Based Finance**
- The birth of the euro: What 2017 can learn from 1997
- Euro clearing & Brexit
- Monetary policy and QE

**Panel**
- Fiona van Echelpoel, Head of the Oversight Division, Directorate General Market Infrastructure and Payments, European Central Bank.
- John Bruton, Former Taoiseach and Former Minister for Finance, Ireland.
- Danny McCoy, CEO, Ibec.
- Ruairi Quinn, Former Minister for Finance, Ireland.
- Luca Bertalot, Secretary General, European Mortgage Federation and European Covered Bond Council.

**Chair:** Marc Coleman, Director, FSI.

**16:45 Ireland as an International Financial Services centre.**
- 30 years-a-growing: The Investec story in Ireland
  - Ireland’s climb in the GFCI rankings: A success for IFS 2020
  - Keeping Ireland competitive: The Skills agenda
  - New agendas: Bringing jobs to the Regions & promoting Diversity

**Panel**
- John Bruton, Former Taoiseach and Former Minister for Finance, Ireland.
- Michael Cullen, CEO, Investec Ireland.
- Clive Bellows, Executive Vice President Corporate & Institutional Services, Northern Trust - Dublin.
- Cecilia Ronan, Chief Administrative Officer, Citi Services Centre Head, Managing Director, Citigroup.
- Anne Heraty, Chief Executive, Cpl Resources plc.
- Marc Murphy, Founder & CEO, Fenergo.

**Chair:** Marc Coleman, Director, FSI.

**17:25 Closing Address**

**17:30 Reception**

---

**George’s Hall Stream**

**14:45 Asset Management & Investment Funds**
- Active managers and the growth of passive strategies
- Distribution in the EU and beyond - cutting costs and complexity
- Digital Development and its likely impact on the enterprise values of publicly quoted FS companies.

**Panel**
- Paud O’Keeffe, Global Head of Client Digital Experience, BNP Paribas Securities Services.
- Shay Lydon, Partner, Matheson.
- Amy Erixon, Principal and Managing Director - Investments, Avison Young.

**Chair:** Peter O’Dwyer, Director, Hainault Capital.

**Poddle Stream**

**14:45 Insurance & Reinsurance - Innovation & Business Outlook**
- Forecast: Europe’s cross border life insurance market 2018-2020
- Asset Management & Insurance; Big Data and Technology
- Insurance Securitisation
- Captive insurance developments
- Big Data: how are FS firms currently using data analytics and what is its full potential

**Panel**
- Declan Bolger, CEO, Canada Life Europe
- Mark Burke, Chief Risk and Compliance Officer, Mediolanum.
- Eamon O’Brien, CEO, SkelligBlue.

**Chair:** John Lyons, Former CEO of Dartai Saving Life; Canada Life Europe; Finance Dublin Insurance Correspondent.

**15:40 Coffee Break & Networking**

**16:00 Marine Finance - Special Session**
- Overview by IMDO
- The Tax Position of Ireland as Marine Finance Jurisdiction
- The similarities between aircraft leasing and ship leasing

**Panel**
- Liam Lacey, CEO, Irish Maritime Development Office (IMDO).
- Garry Burke, Global Head Structured Finance, Standard Chartered Bank.
- Yvonne Thompson, Tax Partner, PwC.

**Chair:** Vincent Power, Partner, A&L Goodbody.

**16:45 Ireland as an International Financial Services centre.**

**17:25 Closing Address**

**17:30 Reception**
Copyright 2017 Fintel Ltd.
The published programme is subject to change prior to the event, due to unforeseen and other last minute circumstances. Delegates are asked to check the final schedule on the eve of the event to account for any changes. Fintel Ltd reserves the right to alter details of the venue and/or speakers. All presentations and topics are subject to final confirmation from speakers. Fintel Ltd is not responsible for cancellations due to unforeseen circumstances, and accepts no responsibility for statements made verbally or in written material distributed by any of its speakers or for any copying, republication or redistribution of such statements.