



THE FINANCIAL
CENTRES SUMMIT

Dublin, 2017

October 17th, Dublin Castle

Produced and directed by *Finance Dublin* and
presented with Financial Services Ireland

The Financial Centres Summit

DUBLIN | 2017

Tuesday October 17th 2017

'The most impressive and informative showcase ever
of the IFS industry in Ireland'

Backed by the editorial resources of *Finance Dublin*, Ireland's leading financial services industry publication, and Financial Services Ireland, (FSI) Ireland's only pan IFS sector representative organisation, the Summit is a landmark event.

Seventeen Panel sessions ranging from Blockchain, to Regions, to Asset Management, Aviation Finance, Insurance, Non Bank Finance and new banking developments, such as new entrants' plans for Ireland as a base for post Brexit operations, the Summit provides an unrivalled opportunity to network and develop new business contacts across the entire IFS spectrum amongst over 500 delegates scheduled to attend.

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PRINTWORKS STREAM

07:30 Networking Breakfast

08:30 Welcome address

Ken O'Brien, *Publisher*, Finance Dublin

08:35 Opening speech

Jonathan Hill, *Baron Hill of Oareford*,
UK House of Lords.

**08:50 Economic & Financial
Overview: Global Stability,
Finance, Brexit, the EU27 & Ireland**

- CMU, the UK and EU27
- Reporting. Equivalence, and the Quest for Common Standards. CRS/FATCA
- Creating a Global Framework for FS Trade Post Brexit
- How Ireland and the UK can forge an FS special relationship in the spirit of the UK's Art 50 Letter
- London and the UK's FS industry after Brexit

Panel

Jonathan Hill, *Baron Hill of Oareford*,
UK House of Lords.

Catherine McGuinness, *Chairman of
the Policy and Resources Committee*,
City of London Corporation.

Winfried Bischoff, *Chairman*, Financial
Reporting Council.

Ed Sibley, *Deputy Governor*, Prudential
Regulation, Central Bank of Ireland.

Robert Watt, *Secretary General*,
Department of Public Expenditure &
Reform, Department of Finance, Ireland.

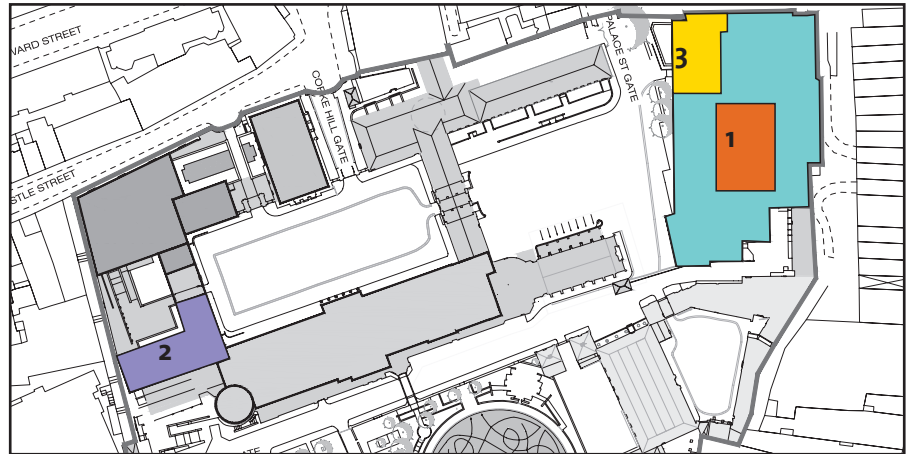
Chair: William Slattery, *Chief Executive
Officer - International DST Financial
Services*, DST International Holdings Ltd.

**09:45 IFS Overview: Banking,
Assets, Trading, Aviation Finance,
& Fintech**

Brexit, and the global regulatory
framework are issues, but what of the
things that companies can control? -
such as Fintech, Disruption, Markets
and new products.

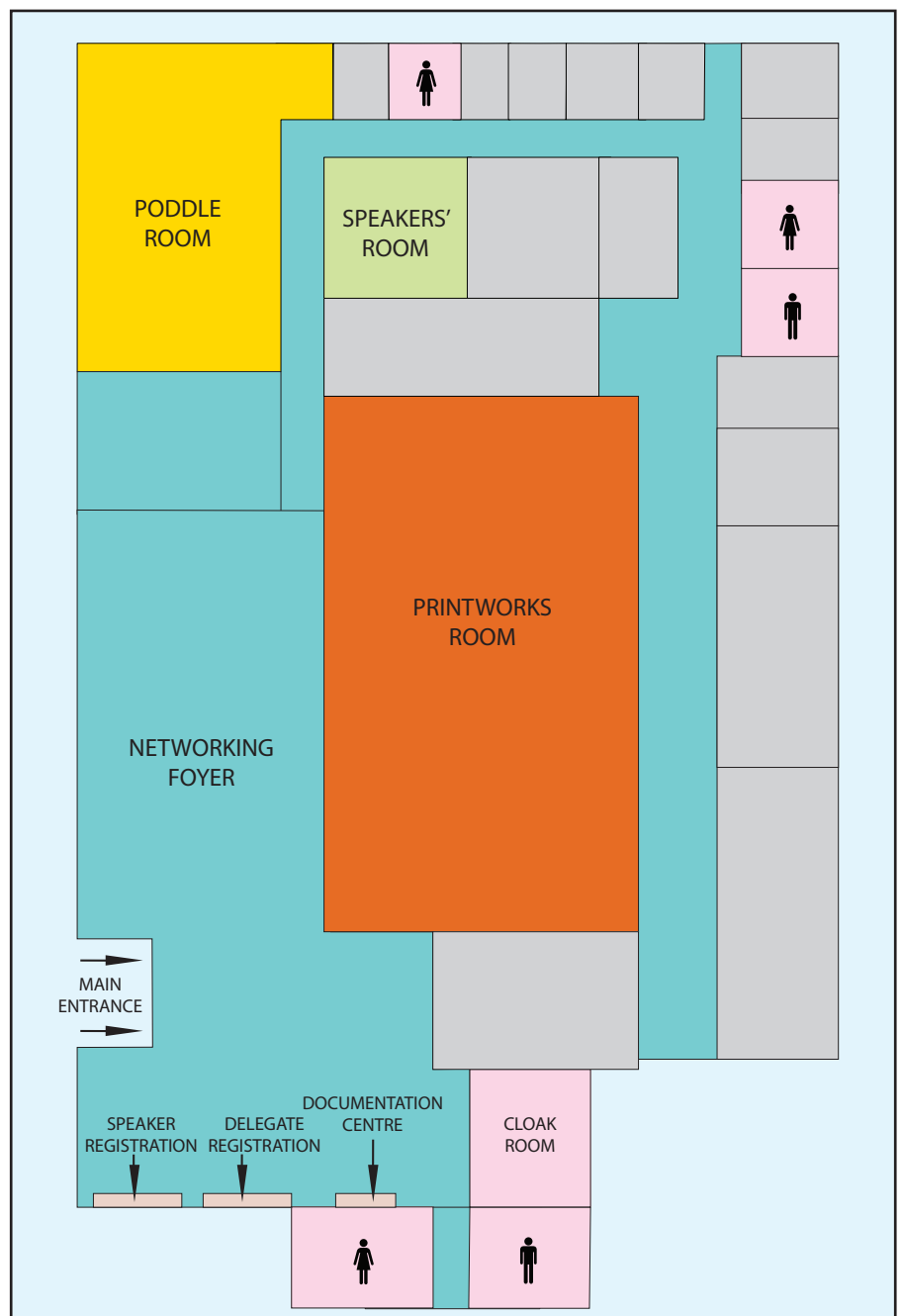
- Creating a Global Framework for
Financial Stability. The role of
Ireland after Brexit

MAP OF DUBLIN CASTLE



1 PRINTWORKS STREAM, 2 GEORGE'S HALL STREAM, 3 PODDLE STREAM

MAP OF PRINTWORKS AND PODDLE ROOM



PRINTWORKS STREAM

- London After Brexit. The Ireland-UK Connection
- Industry Perspective: Trading, Citadel Securities Case Study

Panel

Catherine McGuinness, *Chairman of the Policy and Resources Committee, City of London Corporation.*

Jonathon Lowey, *Country Manager, Citadel Securities (Europe) Limited; President, BPF.*

Sean Flannery, *EVP AMG & Technical Services, GECAS.*

Colm Lyon, *CEO, Founder, fire.com*

Clive Bellows, *Executive Vice President Corporate & Institutional Services, Northern Trust - Dublin.*

Chair: William Slattery, *Chief Executive Officer - International DST Financial Services, DST International Holdings Ltd.*



10:40 Networking Coffee Break

11:00 Financial Centres after Brexit

Europe, US, UK & Global Overview - Financial Centres after Brexit

- Investment Banking in the EU 27
- London After Brexit. The Ireland Message
- London After Brexit. The Frankfurt Message
- Northern Ireland. London, NI, and the island of Ireland
- Case Study: Barclays Bank

Panel

Kevin Wall, *Chief Executive, Barclays Bank Ireland PLC.*

Hubertus Vöth, *Managing Director, Frankfurt Main Finance.*

Kieran Donoghue, *Head of International Financial Services, Corporate Strategy and Public Policy, IDA Ireland.*

Derek Andrews, *International Investment Manager, Invest Northern Ireland.*

Chair: Keith Boyfield, *Managing Director, Keith Boyfield Associates.*

GEORGE'S HALL STREAM

11:00 Blockchain/DLT & Financial Services Special

- Blockchain will do to finance what the internet did to media
- Showcase: Deloitte's EMEA Blockchain Laboratory
- Case study: The world's first ILS Blockchain
- Case study: Citi's Innovation Lab
- When are we going to see real world applications of DLT, rather than just 'proofs of concept'?
- Where are regulators positioned with regard to Blockchain?

Panel

Gulru Atak, *Global Head of Innovation and Head of the Citi Ireland Innovation Lab for Treasury and Trade Solutions, Citi.*

Stephen Moran, *Head of Research & Development, Bank of Ireland Open Enterprise & Innovation.*

Cedric Edmonds, *Partner, Portfolio Management, Solidum Partners.*

Chair: David Dalton, *Partner, Global FS Blockchain Co-Lead, Deloitte.*

PODDLE STREAM

11:00 Aviation Finance: Investing in Aircraft and aviation assets

- Aviation as an asset class - the returns
- Current lease trends and prospective yields on aircraft investments
- The commercial air passenger and freight markets - outlook
- The pre and post tax realities
- Corporate Tax & Personal Tax - the position in Ireland and comparative jurisdictions

Panel

Richard Owen Walker, *Head of Leasing & Investor Marketing, Airbus.*

Pieter Burger, *Partner, Financial Services Taxation, Deloitte.*

Jan Melgaard, *Executive Chairman, Amentum-FPG.*

Chair: Joe Gill, *Contributing Editor, Aviation Finance, Aviation Finance.*

PRINTWORKS STREAM

11:45 Aviation Finance & Aircraft Leasing: Outlook & Overview

- Banking and aircraft finance in the coming cycle
- New aircraft, max and neo. Has the industry overinvested in 2012-16?
- Lease Rates: current market, outlook and trading conditions
- The Evolution of Aircraft leasing in China. Globalisation beckons
- The development of capital markets products in aircraft financing in 2018
- Consolidation in the aircraft leasing sector - what next?

Panel

Sean Flannery, EVP AMG & Technical Services, GECAS.

Ruth Kelly, CEO, Goshawk.

David Swan, COO, SMBC Aviation Capital.

Dick Forsberg, Head of Strategy, Avolon.

Chair: Joe Gill, Contributing Editor, Aviation Finance.

GEORGE'S HALL STREAM

11:45 Fintech Overview

- Regulating Fintech and leveraging Fintech. An EU Sandbox?
- Cybersecurity; the UK's research hub in Northern Ireland
- Creating industry standards for Blockchain
- Big Data: how are FS firms currently using data analytics and what is its full potential
- Digital banking

Panel

Prof Sir John McCanny, BSc PhD DSc, GRI Director, Queen's University Belfast.

Colm Lyon, CEO, Founder, fire.com

Derek Butler, CEO, Grid Finance.

Seamus Cushley, Director, EMEA Blockchain, FinTech & Digital, PwC.

Prof Tom Butler, Centre's Principal Investigator & Academic Director and Professor in Business Information Systems at UCC, GRC Technology Centre.

Chair: Neil Ryan, COO, Quaternion Risk Management.

PODDLE STREAM

11:45 Insurance & Reinsurance - Brexit implications for Ireland

- Life Companies - A Regulatory and Fiscal Roadmap, post Brexit
- The implications of Group Regulation for pan European insurance companies post Brexit
- Where UK insurers are relocating, post Brexit. The evidence to date
- Case study: XL's post Brexit hub

Panel

Darren Maher, Partner and Head of Financial Institutions Group, Matheson.

Enda Murphy, Independent Director and former Executive Vice President of Reinsurance Group of America, Independent Director.

Regina O'Connor, SVP & Head of Government Affairs and Regulatory Policy, XL Group Ltd.

Chair: Michael Culligan, Principal, Consulting Actuary, Milliman.

12:45 Summit Luncheon & Networking

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14:00 Asset Management & Investment Funds

- Custody in Europe after Brexit
- Trends in European fund launches - platforms and strategies
- Alternative product developments
- Big Data, AI & the investment process

Panel

Furio Pietribiasi, CEO, Mediolanum International Funds.

Robert Richardson, CEO & Country Head, Amundi Asset Management.

Ian Headon, SVP, Product Development Alternatives, Northern Trust Ireland.

Rory O'Connor, Managing Director, BlackRock Renewable Power (Head of Europe), BlackRock.

Chair: Peter O'Dwyer, Director, Hainault Capital.

14:00 Aviation Finance - Developments in Financing Aircraft

- The AFIC initiative
- Capital markets products in 2018
- The evolution of China as a major financier of commercial aircraft

Panel

Garry Burke, Global Head Structured Finance, Standard Chartered Bank.

Victoria Hartley, Senior Director, Customer Finance (Europe), Boeing Capital Corporation.

Leslie Kurshan, Leader, Innovative Client Solutions, Marsh.

Patrick Hannigan, Chief Commercial Officer, CDB Aviation Lease Finance.

Chair: Joe Gill, Contributing Editor, Aviation Finance.

14:00 Financial Centres - Competitive forces

- Skills and the Labour market
- The latest GFCI Results - why London is holding its own
- The Role of Advanced Financial Analytic Skills
- Financial Centres: Cork; Milan

Panel

Mark Hutchinson, Professor and Chair of Finance at Cork University; Cork University Business School, UCC.

Mark Yeandle, Associate Director, Z/Yen Group Limited.

Stephen Mullin, Director of Business Development, Cpl Resources plc.

Bepi Pezzulli, Chairman, Select Milano.

Chair: Neil Ryan, COO, Quaternion Risk Management.

PRINTWORKS STREAM

14:45 Non Bank Finance

- Recent progress in Ireland
- The growing role of private equity and retail investors
- Banking, Clearing and MBF
- Avoiding Protectionism in the EU. The EU's Securitisation Regulation
- Non bank market models. Investment funds loans origination

Panel

Dan Gallagher, *Former SEC Commissioner, USA, and director, Irish Stock Exchange. CLO, Mylan Inc*

Brian Hayes, *MEP, & Member of ECON, European Parliament.*

Dermot Hardy, *Former Head of Treasury, Aareal Bank AG Dublin Branch.*

Jon Rickert, *Investment Director, GAM*

Chair: Turlough Galvin, *Partner, Matheson.*

GEORGE'S HALL STREAM

14:45 Asset Management & Investment Funds

- Active managers and the growth of passive strategies
- Distribution in the EU and beyond - cutting costs and complexity
- Digital Development and its likely impact on the enterprise values of publicly quoted FS companies.

Panel

Paud O'Keeffe, *Global Head of Client Digital Experience, BNP Paribas Securities Services.*

Shay Lydon, *Partner, Matheson.*

Chirag V Patel, *Head of Research & Advisory EMEA, State Street Global Exchange.*

Amy Erixon, *Principal and Managing Director - Investments, Avison Young.*

Chair: Peter O'Dwyer, *Director, Hainault Capital.*

PODDLE STREAM

14:45 Insurance & Reinsurance - Innovation & Business Outlook

- Forecast: Europe's cross border life insurance market 2018-2020
- Asset Management & Insurance; Big Data and Technology
- Insurance Securitisation
- Captive insurance developments
- Big Data: how are FS firms currently using data analytics and what is its full potential

Panel

Declan Bolger, *CEO, Canada Life Europe*

Mark Burke, *Chief Risk and Compliance Officer, Mediolanum.*

Eamon O'Brien, *CEO, SkelligBlue.*

Chair: John Lyons, *Former CEO of Darta Saving Life; Canada Life Europe; Finance Dublin Insurance Correspondent.*

15:40 Coffee Break & Networking

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PRINTWORKS STREAM

16:00 Banking, Clearing and Market Based Finance

- The birth of the euro: What 2017 can learn from 1997
- Euro clearing & Brexit
- Monetary policy and QE

Panel

Fiona van Echelpoel, *Head of the Oversight Division, Directorate General Market Infrastructure and Payments, European Central Bank.*

John Bruton, *Former Taoiseach and Former Minister for Finance, Ireland.*

Danny McCoy, *CEO, Ibec.*

Ruairi Quinn, *Former Minister for Finance, Ireland.*

Luca Bertalot, *Secretary General, European Mortgage Federation and European Covered Bond Council.*

Chair: Marc Coleman, *Director, FSI.*

16:45 Ireland as an International Financial Services centre.

- 30 years-a-growing: The Investec

story in Ireland

- Ireland's climb in the GFCI rankings: A success for IFS 2020
- Keeping Ireland competitive: The Skills agenda
- New agendas: Bringing jobs to the Regions & promoting Diversity

Panel

John Bruton, *Former Taoiseach and Former Minister for Finance, Ireland.*

Michael Cullen, *CEO, Investec Ireland.*

Clive Bellows, *Executive Vice President Corporate & Institutional Services, Northern Trust - Dublin.*

Cecilia Ronan, *Chief Administrative Officer, Citi Services Centre Head, Managing Director, Citigroup.*

Anne Heraty, *Chief Executive, Cpl Resources plc.*

Marc Murphy, *Founder & CEO, Fenargo.*

Chair: Marc Coleman, *Director, FSI.*

17:25 Closing Address

17:30 Reception

PODDLE STREAM

16:00 Marine Finance - Special Session

- Overview by IMDO
- The Tax Position of Ireland as Marine Finance Jurisdiction
- The similarities between aircraft leasing and ship leasing

Panel

Liam Lacey, *Director, Irish Maritime Development Office (IMDO).*

Garry Burke, *Global Head Structured Finance, Standard Chartered Bank.*

Yvonne Thompson, *Tax Partner, PwC.*

Chair: Vincent Power, *Partner, A&L Goodbody.*

The Financial Centres Summit Dublin, 2017 - Speakers



Derek Andrews
*International Investment
Manager*
Invest Northern Ireland



Mark Burke
*Chief Risk and Compliance
Officer*
Mediolanum



Cedric Edmonds
*Partner, Portfolio
Management*
Solidum Partners



Gulru Atak
*Global Head of Innovation
and Head of the Citi Ireland
Innovation Lab for Treasury
and Trade Solutions*
Citi



Derek Butler
CEO
Grid Finance



Amy Erixon
*Principal and Managing
Director - Investments*
Avison Young



Clive Bellows
*Executive Vice President
Corporate & Institutional
Services*
Northern Trust - Dublin



Prof Tom Butler
*Centre's Principal Investigator
& Academic Director and
Professor in Business
Information Systems at UCC
GRC Technology Centre*



Sean Flannery
*EVP AMG & Technical
Services*
GECAS



Luca Bertalot
Secretary General
European Mortgage
Federation and European
Covered Bond Council



Marc Coleman
Director
FSI



Dick Forsberg
Head of Strategy
Avolon



Winfried Bischoff
Chairman
Financial Reporting Council



Michael Cullen
Chief Executive Officer
Investec Ireland



Dan Gallagher
*Former SEC Commissioner,
USA, and director, Irish Stock
Exchange. Chief Legal Officer,
Mylan Inc, Former CEO of
Patomak Partners LLC*



Declan Bolger
Managing Director
Canada Life Europe



Michael Culligan
Principal, Consulting Actuary
Milliman



Turlough Galvin
Partner
Matheson



Keith Boyfield
Managing Director
Keith Boyfield Associates



Seamus Cushley
*Director, EMEA Blockchain,
FinTech & Digital*
PwC



Joe Gill
*Contributing Editor, Aviation
Finance*
Aviation Finance



John Bruton
*Former Taoiseach and Former
Minister for Finance, Ireland*



David Dalton
*Partner, Global FS Blockchain
Co-Lead*
Deloitte



Patrick Hannigan
Chief Commercial Officer
CDB Aviation Lease Finance



Pieter Burger
*Partner, Financial Services
Taxation*
Deloitte



Kieran Donoghue
*Head of International
Financial Services, Corporate
Strategy and Public Policy*
IDA Ireland



Dermot Hardy
Former Head of Treasury
Aareal Bank AG Dublin
Branch



Garry Burke
*Global Head Structured
Finance*
Standard Chartered Bank



Fiona van Echelpoel
*Head of the Oversight
Division, Directorate General
Market Infrastructure and
Payments*
European Central Bank



Victoria Hartley
*Senior Director, Customer
Finance (Europe)*
Boeing Capital Corporation



Brian Hayes
MEP, & Member of the
Economics and Monetary
Affairs Committee
European Parliament



John Lyons
Former CEO of Darta Saving
Life a subsidiary of Allianz
Finance Dublin Insurance
Correspondent



Ken O'Brien
Publisher
Finance Dublin



Ian Headon
Senior Vice President. Product
Development Alternatives
Northern Trust Ireland



Darren Maher
Partner and Head of
Financial Institutions Group
Matheson



Regina O'Connor
SVP & Head of Government
Affairs and Regulatory Policy



Jonathan Hill
Baron Hill of Oareford
UK House of Lords



**Prof Sir John McCanny, BSc
PhD DSc**
GRI Director
Queen's University Belfast



Rory O'Connor
Managing Director, BlackRock
Renewable Power (Head of
Europe)



Anne Heraty
Chief Executive
Cpl Resources plc



Danny McCoy
Chief Executive Officer
Ibec



Peter O'Dwyer
Director
Hainault Capital



Mark Hutchinson
Professor and Chair of
Finance at Cork University
Cork University Business
School, University College
Cork



Catherine McGuinness
Chairman of the Policy and
Resources Committee of the
City of London Corporation
City of London Corporation



Paud O'Keeffe
Global Head of Client Digital
Experience
BNP Paribas Securities
Services



Ruth Kelly
Chief Executive Officer
Goshawk



Jan Melgaard
Executive Chairman
FPG Amentum Limited



Chirag V Patel
Head of Research & Advisory
EMEA
State Street Global Exchange



Leslie Kurshan
Leader, Innovative Client
Solutions
Marsh



Stephen Moran
Head of Research &
Development, Bank of Ireland
Open Enterprise & Innovation
Bank of Ireland



Bepi Pezzulli
Chairman
Select Milano



Liam Lacey
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Stephen Mullin
IDirector of Business
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Jonathon Lowey
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Securities, President, Banking
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Citadel Securities (Europe) Ltd



Enda Murphy
Independent Director and
former Executive Vice
President of Reinsurance
Group of America
Independent Director



Vincent Power
Partner
A&L Goodbody



Shay Lydon
Partner
Matheson



Marc Murphy
Founder & CEO
Fenargo



Ruairi Quinn
Former Minister for Finance,
Ireland



Colm Lyon
CEO and Founder
fire.com



Eamon O'Brien
CEO
SkelligBlue



Robert Richardson
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Services
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Richard Owen Walker
Head of Leasing & Investor
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Cecilia Ronan
Chief Administrative Officer,
Citi Services Centre Head,
Managing Director
Citigroup



David Swan
COO
SMBC Aviation Capital



Kevin Wall
Chief Executive
Barclays Bank Ireland PLC



Neil Ryan
Chief Operating Officer
Quaternion Risk
Management



Yvonne Thompson
Tax Partner
PwC



Robert Watt
Secretary General
Department of Public
Expenditure & Reform,
Department of Finance,
Ireland



Ed Sibley
Deputy Governor, Prudential
Regulation
Central Bank of Ireland

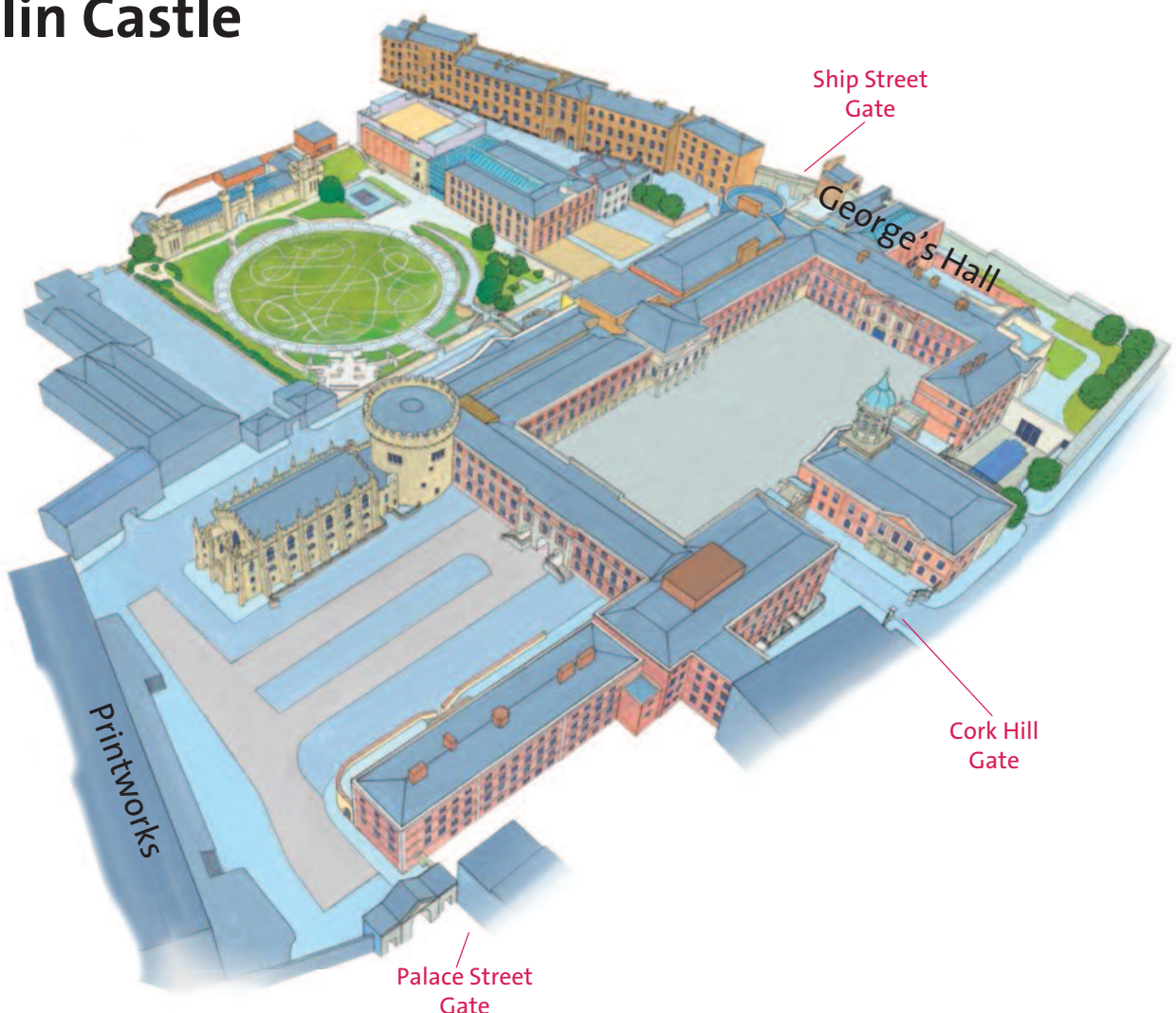


Hubertus Văth
Managing Director
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Mark Yeandle
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Dublin Castle



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